

[www.cencorcapital.com](http://www.cencorcapital.com) 10400 W. Higgins Road, Ste. 203

Rosemont, Illinois 60018

Cencor is a reliable source of financing for a broad spectrum of companies seeking to acquire enterprise software, maintenance, services and related hardware.

We focus on critical software applications, services and backup, integral to a company’s internal controls, revenue generation or other strategic initiatives.

Middle market and large corp. focus, private or public.

Flexible documentation.

Customized financing solutions matching budget cycles and cash flow.

**Key Features:**

**No Equity Dilution:** Providing non-dilutive capital for soft assets.

**Non-Intrusive Lending:** Customized, intelligent, cost effective financing solutions to fit seamlessly into a client's capital structure. Creative solutions are the norm, not the exception.

**Competitive Pricing:** Risk based approach.

**Low Expenses:** No closing fees.

**Specialized Documentation:** Developed and customized for Licensor requirements, including pass-through features.

**One Stop Shop:** Cencor provides in-house underwriting, documentation, legal review, billing and servicing.

**Financing Products:** Subscription Payment Agreement **·** Master Installment Payment Agreement **·** EFA **·** Capital Lease **·** State or Municipal Lease

**Independent Lessor:**

* Experienced Management team with over 70 year's collective industry experience
* Creative & customized financing solutions
* Industry Agnostic
* Deal size: $100,000 to $10,000,000
* Term: 2 to 4 years / annual pmts
* U.S. based companies
* 100% financing
* Bundle hardware / appliances

**Recent Transactions:**

* Public Utility: $968,000 subscription payment agreement
* Medical Association: $540,000 subscription payment agreement
* Private University: $650,000 perpetual software licenses
* Consumer Products Co: $740,000 subscription payment agreement
* Public University: $648,000 perpetual software licenses
* Multi National Co: $1,400,000 subscription payment agreement

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Director, Credit

**SOFTWARE FINANCING**

Business Smart. Relationship Driven.