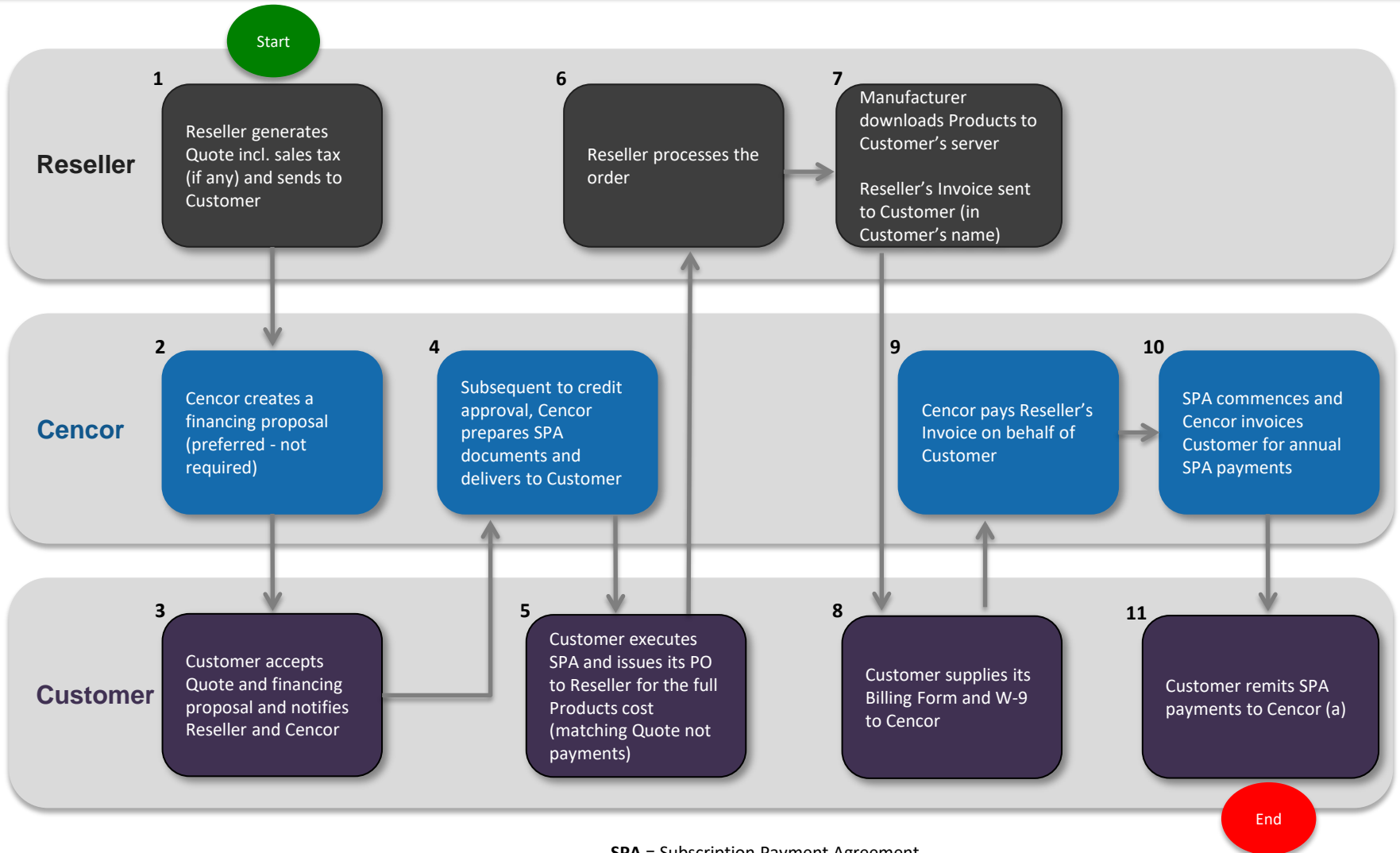


Subscription Payment Agreement (SPA) Process & Documentation Flow



SPA = Subscription Payment Agreement

PO = Purchase Order

(a) In the event Customer is 'PO driven', Reseller will provide its paid in full invoice to Customer allowing Customer to 'zero out' its PO